

## Building Specialist

*Garage and Shed Supply (Backyard Oasis, LLC) is looking for an energetic and independent working professional to sell metal garages and wood sheds to our clients.*

### **Expectations/Job Responsibilities**

*Qualified candidates will possess a strong ability to work independently to meet goals and expectations. We are looking for a strong proven track record of sales. Our primary products are metal tubular frame buildings, wood sheds and garden products (plants and accessories).*

### Education

- Have highschool diploma or greater

### Skills

- Be able to type at 30 WPM or greater
- Telephone, email and FB messenger professional etiquette
- Time management
- Salesmanship and ability to close deals
- Microsoft excel
- Adobe
- CRM management

### Position requires candidates to:

- Market and communicate online using social media and other online outlets
- Communicate directly with customers via in-person, phone, facebook and email
- Have sales ability to sell in-person, on our lot and over the phone/internet
- Have a positive attitude and be a team player
- Water and manage retail plants, including trimming, arranging, etc.
- Manage Point of Sale (POS) system for retail sales

### Compensation

This position has a base pay and a paid commission on each building sale. We supply training pay for the first 90 days. Once out of training, there are bonus' based on commission sales several times throughout the year. This is a great opportunity to work at your own pace with a great local support team. We sell in a large market with top of the line products and proven value to our customers. We are rapidly growing and expanding and looking for new team members to grow with us!

### Schedule

We are open 9am-6pm Monday-Friday, 9am-2pm on Saturdays, closed on Sundays. The schedule will rotate to ensure that all shifts are covered, ensuring each employee works 5 days/week.

We look forward to finding the experienced sales person that can bring their personal and professional experience to the position while diversifying our current team of professionals.

Job Type: Full-time

Salary: \$48,000.00 - \$68,000.00 per year

Benefits:

- Employee discount
- Paid time off
- Paid training

Schedule:

- 8 hour shift
- Monday to Friday
- No nights
- Weekend availability

Supplemental pay types:

- Bonus pay
- Commission pay

Experience:

- Direct sales: 1 year (Required)

License/Certification:

- Driver's License (Required)

Work Location: One location